

DENVERA *mission*: Exclusive service to exclusive customer.

DENVERA *values*:

*Customer focus* - each customer is exclusive and the most important person in the undertaking.

*Focus on results* - seek excellence in all its activities.

*Openness* - we are transparent, open and honest.

*Innovation* - We constantly learn, develop and change ourselves.

*Commitment* - we are committed to your company and the company takes care of each of our well-being.

We believe that excellent performance, customer satisfaction and exceeding their expectations, the growing recognition is a targeted and consistent consequence of the work.

We are *doing business with a long-term view*. *Continuity* is a *key word* in the DENVERA *vocabulary*. Our *relationships* are based on *trust, expertise* and *confidence*.

We are proud to present ourselves as the exclusive local sales office in every aspect. Our power is our knowledge of the market and our ability to translate that to sales and relationships in the marketplace.

*The key elements in our service are:*

- *business development consulting, representation of your company*

(Germany, Austria, Switzerland, Belarus, Georgia, KZ);

- *finance management and investment consulting*

(private equity & alternative investments);

- *delivery and leasing consulting (exclusive cars & boats, construction technics,*

*industry technologies, heavy transports);*

- *logistics management.*

*Simplicity and ease of physical distribution, cost-effectiveness, timely delivery and quality of performance* are the yard stick along which we like to be measured. We are continuously striving to optimise the chain and we use the most modern tools including EDI and internet to realise these goals.

*Think global, act local.* With our suppliers on the 5 continents and our customers throughout Europe we take a truly global view on the supply chain. However, we will serve you with intimate knowledge of the local situation, speak your language and share your cultural heritage and we are located near you.

*We are your partner.*

